



CRUISE COMMERCE

Newsletter | Spring Issue | 2021

Spring time is coming!



Dear Partners,

After a long, dark winter with plenty of grays and browns, you're ready for some spring color! The same goes for our wonderful river cruise market, where it seems we endured a year of winter. Therefore, we are all very happy with the green sprouts we are seeing for the coming season, as well as for the 2022 season. It was quiet for a very long time, but while the flowers are popping out of the ground, we are also receiving very many charter and group requests! Because of this positive vibe, we did not hesitate one second and decided it was time for our spring newsletter, in which we present to you our 2022 flexible allocation offers on the Rhine and the Danube! Are you looking for an exclusive vessel just for your guests, don't hesitate to contact us and give us the details of your charter request! Our team is ready to send you our tailormade offers.

Roderik van Veelen

TWO SHIPPING COMPANIES JOINING FORCES



Source: press release from Starling Fleet 10-2-2021

STARLING FLEET join forces of the existing fleets of ROI and Select Voyages

Under the umbrella brand STARLING FLEET, the 22 river cruise vessels of the two Swiss shipping companies ROI and Select Voyages will be brought together and hereafter offered for charter to international tour operators. The merger under one brand will unify and optimize communication as well as services for existing customers and business partners. The company, headquartered in Zug, Switzerland, is led by Alexander Nothegger as Managing Director. STARLING FLEET operates as a "white-label platform" to provide its charter customers with ships with their own branding and with full on-board service specially tailored to the tour operator's end customers.

The exclusive sales partner of STARLING FLEET, which belongs to the UNITED RIVERS group of companies, is the Dutch **Cruise Commerce**, which, headed by **Managing Director Roderik van Veelen**, has a very experienced sales team to create the optimal ship product for tour operators from the STARLING FLEET portfolio. The sales professionals can draw on very different types of vessels for flexible deployments on the Rhine, Main, Danube, Rhone and Seine.

For further information contact us via office@cruise-commerce.com.

Flexible allocation availability 2022

Flexible conditions

- No deposits after signing Sales Agreement
- 100% payment 30 days before sailing

Ms River Diamond **+**



INFORMATION

Built: 2007
Refurbished: 2018
Length: 135 M
Beam: 11.40 M
Cabins: 85
Passengers: 170
Crew: 40
Flag: Swiss

Sailing along the Rhine

We are proud to present you our spacious and elegant MS River Diamond. The 135m ms River Diamond was built in 2007 and refurbished in 2018, offers many unique innovations. Whether you would like to relax on the sun deck or stay active in the gym, feel free to explore the many possibilities on board the spacious three-deck ship. A variety of cruises on Dutch and Belgian waterways, and along the Rhine and Moselle rivers, will cover everyone's desires. Our special offer includes flexible conditions with no advanced deposits.

CHOOSE FROM A WIDE RANGE OF UNIQUE CRUISE ITINERARIES:

- * Visit the Netherlands and Belgium in one cruise
- * Experience the Floriade Expo which will be a living laboratory with numerous inspirational exhibitions
- * Explore attractive destinations in the Netherlands whilst the tulips are blooming
- * Indulge on a cruise along the memorable Rhine to and from Basel
- * Enjoy a taste of the Moselle

CHECK AND BOOK ALL AVAILABLE CRUISES HERE

Ms River Sapphire ****+



INFORMATION

Built: 2006
Refurbished: 2018
Length: 135 M
Beam: 11.40 M
Cabins: 82
Passengers: 164
Crew: 40
Flag: Swiss

The Classic Danube & Black Sea

Discover Central and Eastern Europe the same way travelers and traders have for two thousand years: along the river Danube. Just imagine the array of culture, architecture, and culinary delights flanking the river shores as it flows through Germany, Austria, Slovakia, Hungary, Croatia, Serbia, Bulgaria, Romania and finally to the Black Sea. Let us impress you with carefully designed excursions to the

highlights of this region, which has enjoyed continuous popularity. This cruise truly is an exciting and fulfilling experience not to be missed by any traveler.

HIGHLIGHTS

- * Discover three stunning capitals in one cruise – Vienna, Budapest & Bratislava
- * Visit the impressive Benedictine Abbey of Melk
- * Enjoy a classical concert in the European capital of music: Vienna
- * Experience the famous Hungarian Puszta horse adventure
- * Treat yourself to local culinary delights

CHECK AND BOOK ALL AVAILABLE CRUISES HERE

Meet our colleague



For those of you who don't know me (yet), my name is Linda and I am the Sales and Office manager at Cruise Commerce since the start of 2020. Prior to this, was the Sales and Office manager for Select Voyages for 7 years.

Where did I once start? I have been working in tourism for 19 years already. During my study I started as a receptionist at a bungalow park in the Netherlands. After my graduation I became a supervisor of an online travel agency and I had the privilege to travel and see a lot of the world. After becoming a mother, I started working for a local travel agency. I met Roderik through the grapevine and started working with him at Select Voyages 8 years ago. Now we are working together again at Cruise Commerce and this feels trustworthy and pleasant.

As the current situation is a difficult time for all of us, partnership is even more important and essential for our mutual future. The last couple of months we created a lot of new ideas and possibilities together with our partners. Will our fabulous market ever be the same again? Fortunately, most countries are already far along in their vaccination program. This gives confidence for the future. I cannot wait to start travelling again, do business meetings and see you all in person instead of videocalls. Have faith, it will happen.

Did you know?

We can all help to reduce our plastic waste

The problem of plastic in nature, particularly in our oceans, is a global crisis. Every minute, about a dump-truck load of plastic goes into the oceans, sullyng beaches, hurting wildlife, and contaminating our food supply.

Now bans, restrictions, and taxes on single-use plastics are coming into force across the globe. Whether action is being taken on a national or regional level, or even by individual businesses, the aim is to bring about a drastic reduction in plastic waste.

Within our group we do our best to be part of this and work on sustainability. This includes the ships cabins, bars and restaurants which are all plastic free. It is of the utmost importance that the catering company insist on being plastic free and showing that there are good replacement products which are more sustainable.

All processes on board are planned prior to all cruises, employees are trained on board and guests are informed about how to behave more considerate in terms of use of wasteful products. This way leads to avoiding, saving and compensating waste as well as water and energy consumption.

Let us be more conscientious about using plastic and work on sustainability for our planet together.

Cruise Commerce

Cruquiusweg 2
6827 BL Arnhem
Netherlands

+31 (0) 85 273 81 11

office@cruise-commerce.com



You received this email because you signed up on our website or made a purchase from us.

[Unsubscribe](#)